

Message Text

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PAGE 01 RIYADH 00202 191034Z
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W
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R 190603Z MAR 78
FM USLO RIYADH
TO USDOC WASHDC
INFO SECSTATE WASHDC 369
AMEMBASSY ATHENS
AMEMBASSY JIDDA
USIA WASHDC

UNCLAS RIYADH 202

ATHENS FOR RTDO FROM RUAN

E.O. 11652: NA
TAGS: BEXP, SA
SUBJECT: APR 78 BLDG AND CONSTRUCTION TRADE MISSION

REF: (A) JIDDA 1973, (B) USDOC 4413, (C) RIYADH 108,
(D) RIYADH 84, (E) USDOC 1483

1. PRELIMINARY ARRANGEMENTS FOR 17-20 APRIL RIYADH VISIT OF
SUBJECT MISSION COMPLETED DURING RUAN'S 14-16 MARCH VISIT HERE.
EXCELLENCE OF POST E/C OFFICER CAMPBELL'S PREPARATION INSURES
PRODUCTIVE MISSION VISIT.

2. FOR OIM/BUCALO: PLEASE ADVISE MISSION MEMBERS THAT AUDIO-
VISUAL MATERIALS MAY BE HELD BY CUSTOMS FOR 24 HOURS; APO MAIL
ALSO SUBJECT TO SAUDI CUSTOMS INSPECTION. NEVERTHELESS,
CONTROL OFFICER ENCOURAGES TM MEMBERS TO BRING AV DISPLAYS AND
WILL ATTEMPT TO HAVE AV EQUIPMENT AVAILABLE.

3. MISSION VISIT DETAILS AS FOLLOWS:

A. CONTROL OFFICER: ROBERT C. CAMPBELL, ECONOMIC/COMMERCIAL
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OFFICER, OFFICE PHONE 65394, 65395, OR 68665, TELEX
20363 US RIYADH SJ.

B. HOTEL: THE ATALLAH HOUSE, P. O. BOX 1975, RIYADH,
PHONE 35965 OR 35767, TELEX 20415 ATALLAH SJ. AMEX AND
DINERS CLUB CREDIT CARDS HONORED. HOTEL WILL CASH TRAVELERS
CHECKS, THOUGH AT SLIGHTLY LOWER RATE THAN IN JIDDA,

E.E. 3.26 TO U.S. DOLLAR HERE. HOTEL RESERVATIONS MANAGER JAN COENRAADS CONFIRMS TWELVE SINGLES AND ONE VILLA FOR NIGHTS 17-19 APRIL. VILLA SELECTED BY RUAN TO SERVE AS BIC SINCE SUITES ARE TOO SMALL FOR 12-MAN MISSION. VILLA COST COMMENSURATE WITH PRELIMINARY BUDGET FIGURE FOR SUITE. ROOM RATES: SINGLE OCCUPANCY 81 DOLLARS, DOUBLE 96 DOLLARS. VILLA 178 DOLLARS, ALL INCLUDING 15 PERCENT SERVICE CHARGE. NOTE THAT HOTEL IS SEEKING RESTORATION OF FIRST CLASS STATUS FROM COGNIZANT LOCAL GOVT. AGENCY. IF RESTORATION IS GRANTED, ROOM RATES WOULD RISE FIVE DOLLARS FOR SINGLE, TEN DOLLARS FOR DOUBLE. LOCAL HOTELS REQUIRE 48-HOUR ADVANCE NOTICE OF CANCELLATION, ELSE ONE DAY'S RENTAL COSTS MUST BE PAID FOR NO-SHOWS. NOTE THAT AMEX NEVER INVOLVED IN RIYADH BOOKINGS FOR SUBJECT MISSION, AND POST ADVISES AMEX WOULD RUN INTO SAME CONFIRMATION PROBLEMS HERE IT NOW EXPERIENCING WITH JIDDA HOTELS. PLEASE ADVISE AMEX/HOOPEES THAT ADVANCE DEPOSIT IS NOT THE PROBLEM. PROBLEM MAY BE THAT HOTELS MERELY WISH TO AVOID PAYING COMMISSIONS, RUAN INFERS.

C. TRANSPORTATION: POST VEHICLES WILL MOVE MISSION TO AND FROM AIRPORT AND MISSION RECEPTION. POST WILL HIRE THREE CARS FROM SAFARY RENTAL AGENCY AND THREE DRIVERS FROM OFF-DUTY JOINT ECONOMIC COMMISSION STAFF FOR MISSIONS'S THREE DAYS HERE.

D. BUSINESS INFORMATION CENTER: MISSION DIRECTOR'S VILLA WILL SERVE FOR BIC AND POST BRIEFING. POST WILL PROVIDE LIGHT REFRESHMENTS AND SECRETARIAL SERVICES. HOTEL'S NEARBY
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LOBBY ALSO AVAILABLE FOR APPOINTMENTS.

E. RECEPTION: USLO PRINCIPAL OFFICER EDWARD W. GNEHM WILL HOST MISSION RECEPTION FOR APPROXIMATELY 100 GUESTS ON 20 APRIL 8 TO 10 P.M.

F. PRINTING: PRODUCT LITERATURE HAS ARRIVED FOR ALL MISSION FIRMS EXCEPT ITC AND POWER CURBERS. PLEASE ADVISE LATTER TO FORWARD LITERATURE AT ONCE TO CAMPBELL CARE OF AMERICAN EMBASSY APO NEW YORK CITY 09038. BROCHURES ARRIVED SAFELY VIA DHL COURIER SERVICE.

G. PUBLICITY: EMBASSY PAO WILL ISSUE PRESS RELEASE FOR MISSION VISIT, AND WILL PROVIDE PHOTOGRAPHER.

H. BUDGET ESTIMATE:	DOLLARS
MISSION DIRECTOR'S VILLA	535
INVITATIONS AND POSTAGE	50
OVERTIME	250
TRANSPORTATION-THREE CARS WITH DRIVERS AT 85 DOLLARS/DAY FOR THREE DAYS	765
HOSPITALITY	300
TOTAL	1,900

POST WILL REQUEST ADDITIONAL AUTHORIZATION OF FUNDS
IN SEPTTEL. NOTE THAT ABOVE BUDGET IN LINE WITH RIYADH BUDGET
FOR JAN 78 ELECTRICAL ENERGY MISSION.

4. MISSION SCHEDULE FOLLOWS:

A. ARRIVAL: CAMPBELL AND POST VEHICLES WILL MEET MISSION
FLIGHT SV 106 AT 2205 ON 17 APRIL INBOUND FROM JIDDA AT AIRPORT.
HOTEL CHECKIN WILL FOLLOW.

B. 18 APRIL: 0800 - POST BRIEFING AT BIC. 0900 - GROUP
MEETING WITH DEPUTY MINISTER OF COMMERCE HAMDAN, FOLLOWED
BY INDIVIDUAL MISSION MEMBER APPOINTMENTS UNTIL 1900. MISSION
RECEPTION 2000 - 2200.

C. 19 APRIL: INDIVIDUAL MISSION MEMBER APPOINTMENT 0900-
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1900, EXCEPT DURING 1500 - 1700 LOCAL SIESTA PERIOD. POST
CONFIDENT OF FULL SLATE OF MISSION APPOINTMENTS.

D. 20 APRIL: HOTEL CHECKOUT, FOLLOWED BY AD HOC
AND FOLLOWUP MISSION MEMBER APPOINTMENTS. CAMPBELL AND
POST VEHICLES WILL TRANSPORT MISSION TO AIRPORT AT 1445
FOR 1600 DEPARTURE TO DHAHRAN ON SV 738, ETA DHAHRAN 1650.

5. RUAN DEPARTS FOR DHAHRAN AT 1230 ON 16 MARCH VIA
SV 932.
CAMPBELL

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